STRATEGIC GROWTH CREDIT & VENTURE DEBT SOLUTIONS

Structural Capital partners with growth-focused technology and technology-enabled companies with their capital needs. We provide tailored credit solutions to help management teams solve for scale, profitability, runway, working capital, or acquisition in a non-dilutive fashion. Structural Capital offers a unique and differentiated approach compared to other lenders and seeks to create long-term financing partnerships with its portfolio companies.



The SC collectively has over 80 years of relevant experience investing in direct loans and equity transactions.

Founded in 2014 and based in Menlo Park, Structural Capital has completed 100+ transactions and $970+ million of capital invested.

EXPERIENCED TEAM



KAI TSE
Managing Partner & CIO

20+ Years Experience

Fmr. Managing Director at Triplepoint Capital

Serial Entrepreneur; Fmr. Osprey-GKM Ventures



LARRY GROSS
Managing Partner

20+ Years Experience

Two-time Kleiner Perkins portfolio CEO

Serial Entrepreneur with Multiple Successful Exits



JAY TAYLOR
Partner & CFO

20+ Years Experience

Fmr. VP of Finance at Trinity Capital

Fmr. FTI Consulting, Deloitte, E&Y



BRAD PRITCHARD
Sr. Managing Director

25+ Years Experience

Fmr. Runway Growth Capital

Fmr. BlackRock U.S. Private Capital

Fmr. Hercules Capital



HOWARD LEE
Venture Partner

20+ Years Experience

Fmr. Managing Director of Founders Equity Partners

Fmr. CDIB Capital, Crystal Ventures, Crimson Ventures

TARGET COMPANY PROFILE

- Strong business model and fundamentals
- Market expansion stage or later
- Track record of consistent performance
- Supportive equity sponsors

KEY FINANCIAL METRICS

- At least $10 million in revenue
- At least 15% year-over-year growth
- Stable margins and improving unit economics
- Path to profitability within 6 quarters

FINANCING PRODUCT

- Check Size: $10 million - $50 million+
- Security: First lien / subordinated / split lien
- Structure: 2-4 year Term Loans with Incremental Capital Unlocks and Amortization Deferrals
- Use of Proceeds: Growth, Working Capital, Runway Extension, Debt Refinance, M&A, Secondary Liquidity

SUCCESSFUL PAST DEALS

SC Principals have been involved with many successful venture backed companies over the past two decades.

YouTube splunk> RIOT GAMES

NOOM BEYOND MEAT facebook

INDUSTRY SEGMENTS AND TARGETS

SOFTWARE | FINTECH | CYBERSECURITY | HEALTH IT | EDTECH | HARDWARE | AGTECH & ENERGY | HEALTH & WELLNESS

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